



supply of clients. Its focus has been to establish effective networks with reputable businesses in related fields such as solicitors, finance brokers and interstate/overseas buyers' agencies.

Instead of being satisfied with its Australian based networks, EPS identified high earning Australian ex-pat markets in Singapore and Hong Kong to further expand its client base. In order to be successful in these markets the company knew that it was important to have a presence in the ex-pat community and began running seminars in Singapore and Hong Kong several times a year.

Director, Patrick Bright, has also written three best-selling educational

books in his 'Insider's Guide to Buying Real Estate series' providing knowledge on the tactics and strategies involved in purchasing real estate. EPS also offers a weekly newsletter for those who are interested in receiving the latest property details. In addition, Patrick provides regular comment on current property issues in his blog on the EPS website and throughout a variety of media publications and broadcasts.

As, arguably, the biggest buyers' agency in Sydney and definitely the company offering the widest range of services, EPS has always been a market leader in its field and paved the way for others to enter the same industry.



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EPS Property Search

PO Box 311, Neutral Bay,
Sydney NSW 2089,
Australia

t: +61 2 9904 4722

f: +61 2 9904 4733

e: enquiries@epspropertysearch.com.au

w: www.epspropertysearch.com.au