

~~XXXXXXXXXXXXXXXXXXXX~~
Brookvale
NSW 2100

Patrick Bright
EPS Property Search
Level 2, 55 Grosvenor Street
Neutral Bay 2089

1 November 2011

Dear Patrick

We are writing to say a big thank you for your invaluable help in securing our new home in Seaforth.

We are absolutely delighted to have bought into such a desirable suburb where entry level prices are so high, and opportunities to buy into the area come up so infrequently.

We had heard of your services through friends Moray and Colin Wood, who you helped to buy their beautiful home in Belrose recently. Moray suggested that we give you a call as you did such a great job for them, and as she and Colin are similar to us in that they are both busy, working parents we thought it would be a good idea to follow their suggestion in using a professional to help us find a new home. The main draw for us was to save us time in looking for a property as our weekends are extremely precious and we have a young toddler who needs plenty of attention.

Having met and discussed our "Wish List" with you in detail, it gave us a more clear idea of what we were looking for, which I am certain was helpful when we viewed the property which is now our home, as it ticked all the important boxes on the list.

Although we had spotted the Seaforth property ourselves online, you went and inspected it immediately and advised us to take a look, and it turned out to be just what we were looking for. We found it a little daunting that there were several other interested parties and one offer had already been made on the property by the time we viewed it.

Having then sought your advice and after doing some research on our behalf you worked with us on determining a price that we could afford, but which was enough to close the deal, and then took over the process of negotiating on our behalf. With several other parties keen to compete on the price and timing, I am sure we would have missed out if not for your expert negotiation skills in working with the real estate agent to get contracts exchanged on the property without any unnecessary drama.

We definitely would not have had the confidence to take the steps needed, under such time pressure, without your involvement. It took all the major stress out of the buying process, and that is invaluable!

We are very much looking forward to settling into our new home, and would have no hesitation in recommending EPS Property Services to others.

Kind regards

~~XXXXXXXXXXXXXXXXXXXX~~ ~~XXXXXXXXXXXXXXXXXXXX~~
Sarah and Bruce Macaulay