

Rosalind Anderson & Nicholas Durrant



30 August 2004

Patrick Bright
EPS Property Search
PO Box 311
Neutral Bay
NSW 2089

Dear Pat

Thanks so much for all your help in securing our new home for us. We had been looking seriously for at least six months, and intensively every single weekend for 3 months. We were ready to give up on ever finding what we wanted in the local area we know and like so much. Although it was a seriously big ask from us, you managed to find exactly what we were after and within budget too!

We are very happy that we decided to engage EPS, as after all the looking we had done on our own already, we now know we could not have negotiated the purchase of our new home on such favourable terms without all your efforts on our behalf. Not only did you negotiate the purchase at a level lower than we could ever have achieved, you also protected us from letting emotional attachment cloud financial judgment. Your negotiation of a longer settlement period and extensive pre-settlement access also saved us money, as it allowed us to line up all the necessary renovations before moving in. At an absolute minimum, on top of all the time and stress you saved us, at the price we bought our new home we also saved enough money off the price to cover your fee and more.

We still cannot believe, and nor can our friends, what a really good deal you got for us on our new home.

Our only regret is that we did not find out about EPS and engage you much earlier in our hunt for a home, as then we could have reclaimed our Saturdays and got a life back much sooner!

Thanks again for all your assistance, from the advice and recommendations and personal service through to your dogged pursuit of the home we had set our sights on, even after we had almost given up ourselves.

Regards



Rosalind Anderson



Nicholas Durrant