

Patrick Bright
EPS Property Search

18 August 2005

Dear Patrick,

Thank you for assisting me in my property search. It has saved me an enormous amount of time, not having to trawl through the papers and the internet and not having to visit properties which are clearly not suitable. I felt very pampered being given a list of properties to inspect which you had pre inspected and short listed and then arranged an inspection time to suit my convenience. The properties you arranged for me to inspect were properly evaluated and I felt you had an extremely good understanding of what I wanted and worked to achieve that, not wasting my time by showing clearly inappropriate properties.

I was very impressed by the speed and single mindedness with which you moved to secure my ultimate purchase. When the right property had been identified, your skills and know how of the industry and its players and your determination resulted in a purchase pre auction which probably would not otherwise have occurred as there was another rival purchaser. In the end, you were able to trump the opposition and I was the very satisfied purchaser of a property pre auction, for probably less than I would have had to pay had it gone to auction and for \$140,000 less than my budget.

Finally, I appreciated your enthusiasm and courtesy throughout the process.

Yours Sincerely,

Lucy Bylhouwer

