

When I was stressed to the max and needed to buy a family home in a hurry, I'm glad I had Paul Wilcox in my corner

To whom it may concern:

Here's a brief story about how Paul Wilcox helped me buy my dream family home with a minimum of effort and hassle and without paying a dollar more than I had to...

In mid-2010 I needed to buy a family home... in a hurry. Now that I had a son who had just started walking, my little family had outgrown our two bedroom flat. Trouble was, I had my hands full with renovating our flat and organising to sell it, working long hours, plus part-time childcare.

I was stressed out and needed help. That's where Paul came in. My wife found our dream home on the internet and we hired Paul to buy it for us.

Paul and his colleagues at EPS Property Search made the whole process hassle-free by:

- Inspecting the property and alerting us to all potential issues with the home and location
- Organising a building inspection and translating the findings into plain English for us
- Liaising with the selling agent and gauging the level of buyer interest in the property
- Giving a considered and well-researched price estimate of the property and helping us to set our bidding limit
- Winning the property at the auction – out bidding two very determined bidders
- Taking care of all the little details e.g. liaising with my conveyancer re settlement dates, picking up the keys on settlement, etc.
- Referring us to a mortgage broker who got us a great deal on our finance.

The bottom line is Paul saved me hours of effort and stress. I could relax confident in the knowledge that Paul was taking care of everything.

In fact, when Paul's boss Patrick Bright was bidding on our new home, my wife and I were on holiday about 200 kilometres away, watching a movie!

Plus, I'm confident I got a great price. A few weeks after the auction, a 3-bedroom semi (ours is a freestanding 3-bedroom bungalow) one block up the street sold for \$39,000 more than we paid.

I recommend Paul and EPS Property Search without hesitation and without qualification.



Charles Cuninghame

PS Feel free to call me on 0421 772 483 during business hours if you'd like to find out more about why I recommend Paul and EPS Property Search.

Charles Cuninghame