

Patrick Bright  
EPS Property Search  
Level 2, 55 Grosvenor Street,  
NEUTRAL BAY

22<sup>nd</sup> July 2008

Dear Patrick,

Linda and I would like to express our gratitude to you and your team at EPS for your excellent valuation and negotiation skills in securing our new home.

We had inspected many properties over many weekends but, as 'property novices' felt very much out of our depth when it came to valuing and negotiating for property. We were beginning to doubt whether we would ever secure our perfect property. It was then that a friend put us onto EPS.

When we finally found the perfect property, we were extremely impressed by the speed and efficiency at which you and your team not only provided a comprehensive report which assessed an appropriate market valuation but also negotiated a price with the vendor's selling agent which was at a discount to that valuation.

For me, the most impressive aspect was the speed at which you acted. Whilst we were aware there was another couple willing to offer a higher price for the property we wished to buy, your speed and negotiation skills certainly turned the advantage our way.

In addition, our level of stress was reduced substantially knowing that you were behind the scenes making all the relevant calls and driving the negotiations.

We would certainly highly recommend you and your team to any prospective home buyer.

Thank you again,



Ian Galloway (and Linda)

