


Chris Mackenzie & Natalie Smith  


16<sup>th</sup> November 2005

Dear Patrick,

Thankyou thankyou thankyou!!

Having lived in our new abode for nearly a month now, we are still walking around grinning from ear to ear. We are absolutely thrilled with the property you found for us...and it ticked every single box!

Being first home owners and having searched for properties ourselves before meeting you, we really thought that we would not be able to find the place we were looking and stay within our budget. Having given you our wish list, we waited eagerly to see what you could come up with. You came up with a gem!

The property was listed well outside of our budget, and we are certain that if we had still been looking by ourselves we would not have even considered this property. Your negotiation was amazing! Not only did you bring the price down to within our price range, you also arranged a quick settlement and ensured the vendor paid for the 'extra costs' that we would have been liable for within the next year. You saved us thousands!

Being new to the real estate game we were pretty nervous about putting our money and trust into someone else hands, though the concept of a buyers agent intrigued us. We had been looking for the perfect property for nearly 6 months and could not see an end in sight. What appealed to us was that you assured us that you could definitely find us a property and you could guarantee that the property we ended up with would be a great investment.

We have no reservations in recommending your services to anyone looking at real estate. Not only did you find us a property, but we also learnt so much about the property market from you. You were always in contact with us and more than happy to answer our never ending questions.

Thankyou so much to your team, who work incredibly hard behind the scenes. It was great working with you and we look forward to working with you again.

Cheers,  


Chris and Natalie