

EPS Property Search PO Box 311, Neutral Bay, NSW 2089

Dear Pat,

This is just a short note to thank you for all the help you gave us in buying our new home and selling the old one.

It's never a stress-free process, buying and selling property, but this was about as good as it could have been. My wife and I were both very impressed and still not sure how you managed to find and buy us a home in our preferred suburb that met our needs, well within our budget and without it even getting onto the public market.

The fact that the For Sale sign only went up on the property the day we exchanged contracts was a nice irony.

We appreciated your negotiating ability to reduce the vendors' asking price down by nearly \$50,000, without an offer from anyone else, but perhaps appreciated even more the extended 15 week settlement period that you negotiated. This gave us plenty of time to prepare our current house for sale, choose a selling agent (with your assistance and advice) and complete the sale

If, and when, we come to buy and sell property again, Pat, you can be sure that you'll be the first person to get a phone call.

Best regards.

Anthony Saines