

CP & KJ Walden

[REDACTED]
Singapore, 296259

Dear Patrick,

As the year draws to a close, it's time to reflect on those major decisions over the past eighteen months. Without a doubt your housing investment services and professional skills have placed us in a stronger financial position for the future. While we had heard of expatriates buying into the Sydney property market we did not because we're living overseas. We deemed the task too difficult from abroad and impossible to know if you're purchasing true value when you only have a very limited time to look.

Your services were recommended by two professional bodies in Singapore and a face to face meeting confirmed our thoughts that you were honest, straight talking and realistic in approaching the Sydney real estate market. We were impressed with your market knowledge and passion for what you do and were prepared to engage your services.

The first purchase you made on our behalf was an investment property where the rental expectations and potential capital gains were factored into the decision. Your team were patient and aware of the rapidly changing market adjusting our criteria as needed. You were always approachable and responsive to our requests ensuring we stayed within our budget and original goals. Your team worked closely with our solicitor and the selling agent to make the purchase and hand over a seamless task from overseas. We believe the property was good value for money and it was your negotiation skills that helped to significantly reduce the purchase price.

After the success of our first collaboration we were very comfortable engaging your services again in the more personal decision to evaluate our home residence and its potential. After some impartial discussion with you, we came to the realization that it was the time to move up in the market. Your team again helped us establish our search criteria and then researched the market until the right property was found.

As our prospective home, there was more emotion attached to this purchase and it made finding the right property more difficult and time consuming. Despite the extra demands, we found your team were both patient and diligent, persevering until eventually the right property was found. By representing us at the Auction the purchase process was smooth and composed once again leaving us delighted with the results.

Throughout both purchases we found you to be trustworthy and focused on our objectives. We would like to pass on our thanks and gratitude for the assistance, expert advice and reassurance we received during the search for, and purchase of, both our properties in Australia. Neither would have been achieved without the professional work of your team as we would not have had the time, nor courage, to consider these purchases from overseas. We only wish we been introduced to you and made these decisions many years ago.

Yours Sincerely

Chris & Kathy Walden