



18 August 2005

Mr. Patrick Bright
EPS Property Search
P.O. Box 311
Neutral Bay
NSW 2089

Dear Patrick

It has been a fair while since I got back from Europe to occupy my new home, and I am sorry that it has taken me so long to write and thank you for the effort you put in to find it for me.

I did not look forward to the prospect of searching the suburbs for a house to suit me, and the recommendation of your firm by my son Robert, whom you had helped with his house-hunting, relieved me of much of the exhausting leg-work which home-buying involves. The matter of negotiating price, and all the problems which can go with that, was another issue which was concerning me; once again your intercession made all the difference.

I was most impressed with the quality of the homes which you found for us to look at, and the extent to which your selections matched my specifications. The one we bought had not even been put on the market, so we were able to save a lot of money and time. The end result, a home with which I am very pleased, in a beautiful and very convenient area, and the banking of over \$130,000 "change" on the deal, really could hardly have been improved on.

Thank you also for the bottle of "bubbly" which was drunk in celebration on my return. I would certainly recommend your service to other home buyers - indeed, I have already mentioned it to two friends.

With kind regards



Richard Whiley