

Leadagility

leading your people through change

9th December, 2004

Mr Pat Bright

EPS Property Search
PO Box 311
Neutral Bay NSW 2089
Australia

Dear Pat,

RE: Purchase of [REDACTED] Kirribilli Property

We are writing to thank you for all your hard work over the last month in securing a Sydney property for us at \$65,000 under the initial asking price.

We also need to mention that these were not typical circumstances that we were asking you to work under --- requesting that you secure a property in 3-4 weeks due to a recent eviction notice and to ensure that we didn't have a double move.

Your service met all of our needs:

- Fast and timely – you were quick to understand our requirements and begin negotiations with the vendor
- Rational and objective – your expertise together with market analysis resulted in an "investment smart" decision only
- Stress free – you carried us through the process leaving us to focus on our businesses and wedding plans
- Produced results – you negotiated a fantastic unit, \$65,000 under the initial asking price and with a 4 week settlement period!

Thank you again for making this such an enjoyable experience. We look forward to doing business with you again in the future.

Kind Regards,

Stephen and Abby Young

[REDACTED]