

13 July 2004

EPS Property Search
PO Box 311
Neutral Bay NSW 2089
Sydney, Australia

Dear Patrick,

Our second experience with EPS reinforced the satisfaction we got from the first.

I have to admit, when you spoke to us at our new house (on the weekend we moved in) about our next investment, I thought it was a little bit premature. After just completing the close, I thought, how could we possibly afford our house AND an investment property? After a little bit of investigation though, the question seems to be more like, how could we afford not to have both?

After a few months in the house, Alan and I attended one of your investment property seminars. We are cautious people and fairly risk averse, but we also have ambitions financial goals. After attending the seminar, we did more homework. A lot more. And everything you had talked about made more and more sense. We were sold.

Finding a property... you amazed us again by showing us a shortlist of qualified properties and by us selecting the first one we saw. I love that you only show us property that we can afford.

The buying experience... I love leaving the negotiation up to you. You have all the right information and the independence to really push for the best price. Based on comparative values in the area, I'm pretty sure we got the benefit of 2-3 times your fee in the price we paid versus market value.

The close... There are so many parties involved in a close. You helped out enormously. And the people you have recommended to us have all been really professional and caring. We did have a few hiccups, but the way people dealt with them and took accountability was very reassuring. I'd like to particularly thank the solicitor your recommended, who did a fantastic job.

And the property management... We were hesitant to use EPS for property management, too. Alan did a lot of comparison shopping. And we still chose EPS. Why? Trust in you to make sure everything is always right. And Margaret Easton really does seem to care about the tenant and the owner. As landlords now, and as former tenants, we think that is really important.

We'll be back for more. We couldn't recommend EPS enough to people who want to trust this important work to real professionals.

Sincerely,

Alan John Curley and Wendy Lloyd Curley