

-----Original Message-----

From: Martin Rowe [REDACTED]  
Sent: Tuesday, August 16, 2005 10:47 PM  
To: Patrick Bright  
Subject: Thank you

To Patrick and all at EPS working behind the scenes,

One huge thank you!

I enlisted EPS to search for and negotiate on my behalf an investment property. I found I was unable to put the in the time I felt necessary to search for a property properly what with work and family commitments - add to that some R&R and I would have either rushed the purchase or taken forever. Neither I felt a good scenario.

I came across Patrick and EPS in his first book, which I found in the Australian Property Investor magazine. I'd heard of Buyers Agents before but never thought about them seriously until I had read the book it seemed like the obvious solution to my predicament.

I think I made Patrick's task a little harder by selecting a suburb he had no experience with. I thought the area had potential due to up coming infrastructure developments and proximity to shops and university. I asked Patrick to first of all see if it did indeed have potential in his opinion and then search and negotiate on a property.

I then left it to Patrick (and assistants) "do their thing". After a few weeks investigating the area and concluding it had potential, we agreed to proceed to find then make a purchase on a suitable property. Within 3 or 4 weeks I was being shown great properties but one stood out. This was on a Friday. After some tenacious negotiations we had agreed on a great price and exchanged by Monday.

It was all too easy! I've never experienced such a smooth real estate transaction, including the solicitor recommended by Patrick.

Thanks again EPS and in particular Patrick. Job well done! I did indeed get my weekends back!

Martin Rowe.

--- Patrick Bright [pbright@epspropertysearch.com.au](mailto:pbright@epspropertysearch.com.au) wrote:

> Hi Martin,

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> I very much enjoyed working with you to find and negotiate your latest investment property and I look forward to helping you again in the future with any other real estate needs.

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> Now the time has come for me to ask you for feedback / a testimonial from you on how the whole process was for you so I can share your experience with other potential clients.

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> Thanks again for your business and I will speak with you soon.

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> Cheers,

> Patrick